

CONVERGENCE...

WITHIN THE INSTITUTIONAL INVESTOR SPACE RESULTING IN DISRUPTION AND YIELDING BETTER OUTCOMES

These convergences are driven by the pursuit of better outcomes for the end investors. Those outcomes are achieved by disrupting the status quo with specialist technology resulting in the delivery of more of the return to end investors, and the elimination of friction from the traditional investment process.

FRONT, BACK & Disruption of the traditional investment process ... MIDDLE **MIDDLE OFFICE** Resulting in greater efficiency, OFFICE cost savings, operational risk mitigation and the ability to support innovation. **INVESTMENT** MANAGEMENT, **CONVERGENCE ASSET SERVICING** & TECHNOLOGY Disruption of traditional

industry infrastructure... Increasing agility and efficiency to facilitate innovation and therefore better outcomes by eliminating operational friction and technology

INVESTMENT Disruption of the traditional investment management model... MANAGEMENT, Delivering more of the investment **INVESTMENT** value to investors and focusing commercial value (competitive **CONSULTING & OCIO** design and execution.

INVESTMENT MANAGEMENT

FRONT **OFFICE**

CONVERGENCE

BACK

OFFICE

CONVERGENCE OCIO

INVESTMENT CONSULTING

INVESTMENT MANAGEMENT

CONVERGENCE **ASSET SERVICING**

TECHNOLOGY