

Milestone Group appoints new CEO and creates President of North America role

Changes allow the group to better serve growing global client base

Boston, London, Sydney
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Milestone Group, provider of managed technology solutions for the investment management industry, today announced changes to the senior management team as it aligns the business to focus on its evolving market, clients and successes.

After leading the effective development of the EMEA business for the last eight years, Paul Roberts will take on the role of CEO. In this position he will take responsibility for the company's global software business, developing and deepening its presence in key markets, and steering the global spread of the firm's solutions for fund managers, life companies, pension funds and delegated/OCIO businesses in the same way as it has achieved a global presence for NAV automation, control and oversight.

Geoff Hodge, Co-founder and previously CEO of Milestone Group, will assume a dual role continuing as Executive Chairman and becoming President of North America. This role has been newly created to provide strategic support to the growth Milestone Group has seen in North America, and the significant potential it sees in the region.

Paul Roberts commented:

“ *In many ways, this is a very natural progression for us when you consider the way the business has grown in recent years. Around 70 per cent of our business is now in EMEA and North America, while a strong focus remains in Australia and APAC, so it made sense to align the leadership team accordingly to best serve clients and support future growth.* ”

“As part of my new role I will be overseeing the development of our core solutions, the global roll-out of our newer NAV and Multi-Asset solutions, and in particular supporting our exciting ‘smart-sourcing’ initiatives, which deliver more intelligent, blended operating models.”

Geoff Hodge commented: “2018 is going to be a significant year for Milestone Group, and this change ensures we are correctly positioned to support that. We have had great success to date operating with a low profile supporting innovation in mission critical functions for our clients and we are now layering on top of that a new level of relationships with organisations looking to achieve big things in new ways.”

Hodge continued, “The move provides a more balanced global distribution of our executive and relationship management teams. We are also adding to our relationship management function enabling us to spend more quality time with existing clients to understand their needs and make sure they have the opportunity to understand innovations, product developments and operating model possibilities that may be valuable to them.”

Hodge will be based in Boston given the focus of his role in the near term. Roberts, meanwhile, will be based in London.

About Milestone Group

Milestone Group is a specialist global provider of managed technology solutions for institutional investors, including asset managers, outsourced CIOs, pension and superannuation funds, and life companies.